

APPENDIX D – PITN EVALUATION FRAMEWORK

	Project Criteria	Approach	Deliverables	Innovation	Compliance
Fail 0	Does not meet any criteria	Does not meet any criteria	Does not meet any criteria	Does not meet any criteria	Does not meet any criteria
Very Poor 1 – 2	Meets few project criteria	The Consortium meets only a few of the Trust's basic expectations.	The Consortium's understanding of the project brief is poor and there are significant omissions from the bid.	There is no evidence of innovation, or where examples exist they are inappropriate or unworkable.	The Consortium's position is unacceptable within the standard framework.
Poor 3 – 4	Meets most project criteria	The Consortium meets most of the Trust's basic expectations.	The Consortium's understanding of the project brief is patchy; there are gaps in the deliverables offered.	There are some limited examples of innovation, but many are inappropriate or unworkable.	The Consortium seeks a significant amendment. Major negotiation required.
Adequate 5 – 6	Meets required project criteria, without exceeding them.	The Consortium meets the Trust's basic expectations, without offering any great advantages.	The Consortium exhibits an adequate understanding of the project brief. Quantitative indicators are just within tolerance.	There is some limited evidence of innovation, which will be of correspondingly limited value to the Trust.	The Consortium is fully compliant with the standard form contract and payment mechanism, subject to minor drafting.
Good 7 – 8	Meets required project criteria and exceeds some.	The Consortium's approach accords with the Trust's values and preferred working methodology in most respects.	The Consortium exhibits a good understanding of the project brief. Quantitative indicators are acceptable.	The Consortium offers some innovative solutions that will be acceptable by the Trust.	The Consortium is fully compliant with the standard form contract and payment mechanism. Any project specific comments have nil effect.
Very Good 9 – 10	Exceeds almost all project criteria	The Consortium's approach accords with the Trust's values and preferred working methodology in all respects.	The Consortium exhibits a thorough understanding of the Trust's project brief and the Trust's requirements to deliver its core business. Quantitative indicators are well within acceptable ranges	The Consortium consistently offers innovative solutions to fulfil the project requirements, which offer the potential for increased capacity, efficiency and value for money.	The Consortium is fully compliant with the standard form contract and payment mechanism. Any project specific comments are advantageous.
PITN Questions		B 1- 9; D6; E1; F14; F16	D2; D5; D7 – 12; E3 – 4; E6 – 7; E9 – 19; E21; F2 –5; F8; F11- 12	C1; D2 – D4; D8; D13, D14; E2; E8; E20; E22 – 24; F6; F9; F13	C1; D1; F1; C7; F10; F15; F17